

**datel.**

# Sage Intacct

Built for finance experts,  
by finance experts

Powerful cloud financial software for businesses who want to embrace change, adapt and grow. Discover Sage Intacct, implemented and supported by the UK's leading Sage Business Partner, Datel.



# Contents

3. Introducing Sage Intacct

4. What are the capabilities of Sage Intacct?

6. Is Sage Intacct right for your industry?

7. System implementation with Datel

8. Our four step process

9. On-demand demo of Sage Intacct



## A quick look at Sage Intacct...

**Background:** Intacct was founded in California back in 1999 as one of the first accounting applications for the cloud. It was then acquired by Sage in 2017.

**What it is:** Cloud financial software on subscription with tailorable dashboards.

**Suitable for:** Small to mid-size service businesses that need quick access to real-time data to help make decisions fast.

**Deployment:** 100% cloud.

**Capabilities:** Sage Intacct can be integrated with other applications within your business, efficiently processing 1000's of transactions.

**Implementation time:** From 3 weeks to 3 months, depending on scope.

# Introducing Sage Intacct

Sage Intacct is a best-of-breed core financial management platform, purpose-built to modernise your finance function.

The system is accessible on all devices and browsers, meaning you can log-on to your beautifully tailored dashboards wherever you are, to quickly see the data that's most important to you. Intacct also automates tedious processes and will help you manage multi-entity complexities with ease - putting you in the driving seat to propel business growth.



250%  
Return on investment



<6  
Months payback



+65%  
Productivity improvement



# What are the capabilities of Sage Intacct?

Sage Intacct prides itself on its innovative features, powerful foundation and flexible integration connections.

Designed for forward-looking finance leaders, Intacct comes with the core financials needed for total control and visibility including:



**ACCOUNTS PAYABLE**  
Streamline workflows across the AP cycle with exceptional speed and efficiency.



**GENERAL LEDGER**  
Multiple entities, currencies and geographies - consolidate it all in minutes.



**ACCOUNTS RECEIVABLE**  
Automate the invoicing and collections process to accelerate your cash cycle.



**ORDER MANAGEMENT**  
Automate complex, high-volume quote-to-cash cycles and improve profitability.



**CASH MANAGEMENT**  
Track multiple accounts with real-time visibility and easy reconciliations.



**PURCHASING**  
Achieve speed, accuracy, and visibility with structured transactions and

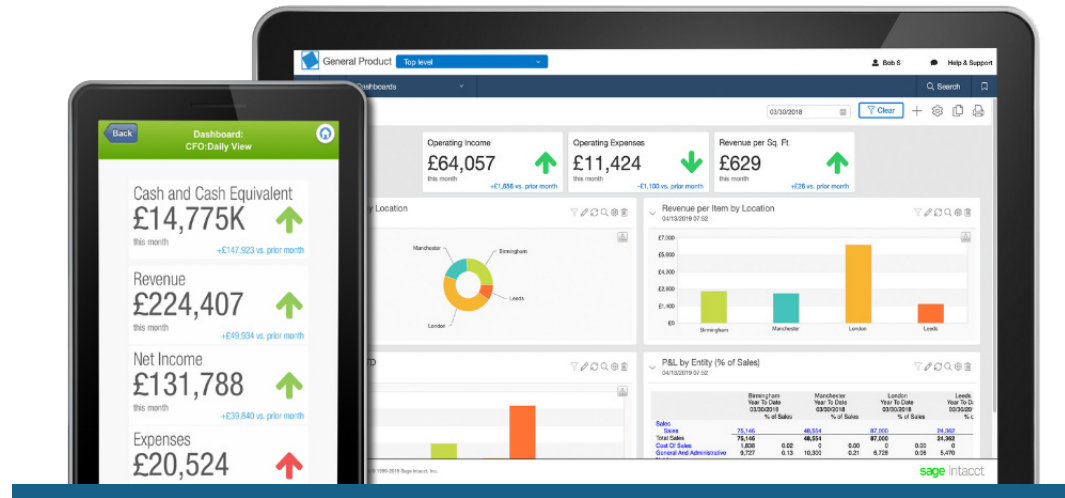
Sage Intacct integrates seamlessly with Salesforce as standard. So any updates will be automatically replicated between systems.



In addition to its out-of-the-box Salesforce integration, Sage Intacct can be built upon and configured to meet your exact business requirements. You can even build your own applications onto the Sage Intacct platform, and make use of the additional modules made for total financial management.

Extra functionality includes:

- Fixed assets
- Inventory management
- Multi-entity and global consolidations
- Project accounting
- Revenue recognition
- Spend management
- Time and expense management



# Is Sage Intacct right for your industry?

As a totally flexible, configurable and scalable solution - it's clear to see why Sage Intacct is the perfect fit for many service related business.

The cloud finance system is proving incredibly popular with businesses in the following industries:



Financial Services



Hospitality



SaaS



Professional Services



Non-Profits



Healthcare



Wholesale Distribution

# Implementing Sage Intacct with Datel

Whilst selecting the ideal solution is paramount to elevating your business and streamlining your processes, the right software partner is key to a successful implementation and ongoing support.

Here at Datel, we understand how much it means to businesses to build a valuable partnership, which is why we take great pride in helping both you and your business to thrive. As the leading UK Sage business partner and member of the Sage Platinum Elite, we know what it takes to ensure maximum project success with Sage Intacct.

Datel serves over 1,000 customers across a diverse range of sectors. Our multi-industry expertise combined with over 4 decades of experience, empowers us to build a solution that not only meets the complex needs of your business today, but evolves with you to facilitate future success.

## Our four step process



1

### Understanding your business and goal aspirations

At the very start of your journey, it's important that we fully understand the needs of your business. One of our dedicated New Business Consultants will meet with you to listen to your business aspirations and learn what you want to achieve with a new system. We'll then showcase our appropriate solutions and show you how they could work for your business, enabling you to evaluate the features and functionality that are important to you.



2

### Tailoring Sage Intacct to align to your business

Should you find Sage Intacct to be the right match for you, we will scope and build a full specification of your Sage Intacct solution. This process will include one of our Business Analysts assessing your requirements and outlining any specific configurations or integrations necessary to meet your needs. The specification will be captured in a document and presented to you for feedback and approval, which will then become the blueprint for your implementation.



3

### Project managed implementation

One of our APM accredited Project Managers will work with you throughout the full implementation journey. During this time, Datel's Application Consultants and Technical Development Team will build the solution and any specific configurations defined. Also for a bit of extra reassurance, one of our Directors will sponsor your project to ensure that it is delivered to your measures of success. Once your solution is built, all users will be trained, test plans completed and your data will be migrated into the solution. You'll then be ready to go live and utilise the benefits of your new Sage Intacct solution.



4

### Supporting you for years to come

As your business starts on its journey using Sage Intacct, you'll be introduced to your dedicated Account Manager and our Support Team. Our award-winning Support Team is the largest of any UK Sage partner, and will be on hand to quickly help you resolve any issues that may arise. Your Account Manager will keep in touch to ensure you get the most from your investment in Sage Intacct, and will work with you on future phases of your tech strategy to ensure it's always aligned to your business strategy.



**datel.**

Sage Business Partner

## **Business technology to empower your future**

At Datel we believe business technology should not be complicated. Whether you are evaluating a full business system or looking to improve one specific area, such as insight and reporting, our team is here to help.

Datel is here to empower your business aspirations through the innovative use of technology. We have been helping businesses to realise their ambitions for over 40 years. In that time we have seen a lot of change, technology has evolved and we've witnessed our customers grow and succeed through embracing solutions that change the way they work.

Speak to our team today.

0800 0775 888